

First American Bank LIAISON LENDING GROUP RATE SHEET STANDARD*

*Excludes collateral properties located in Kankakee County, Illinois. See Kankakee County Rate Sheet.

					Effective 8/12/20
	Home E	Equity Credit Lines - Interest Only Payments			
	C	Current Prime Rate Effective 8/01/19 = 5.25%			
		Applies to owner occupied residence only.			
		Maximum Term = 120 Months			
Loan Size	If LTV <=80% Rate Floor = 4.50%	Annual Percentage Rate (APR)	Max. LTV Tier Values (HELO	C)	Closing Costs ¹
\$5,001 - \$24,999	P + 0.99%	6.24%	Up to \$1,000.0	80% Appraisal	\$250-\$50
\$25,000 - \$49,999	P + 0.74%	5.99%	>\$1,000.0	75% Flood	
\$50,000 - \$99,999	P + 0.24%	5.49%	Condo Max. LTV	75% Title	\$65-\$6
\$100,000 +	P + 0.00%	5.25%		Recording	\$38-\$
	Maximum E	DI = 45% If DI is >40% Maximum LTV is 75%	b .		
	81% - 85% - H	Home Equity Credit Lines - Interest Only Payme	nts		
Loan Size	If LTV 81% - 85% Rate Floor = 4.50%	Annual Percentage Rate (APR)	Max. LTV Tier Values (HELO	C)	Closing Costs ¹
\$5,001 - \$24,999	P + 1.99%	7.24%	Up to \$75,000	85% Appraisal	\$250-\$50
\$25,000 - \$49,999	P + 1.99%	7.24%		Flood	5
\$50,000 - \$75,000	P + 1.99%	7.24%		Title	\$65-\$60
				Recording	\$38-\$6

Maximum DI = 40% Maximum Term = 120 Months Minimum Credit Score = 710
Not available for investment properties - The Annual Percentage Rate (APR) is a variable rate based on the highest Prime Rate published in the Money Rates section of The Wall Street Journal on the first business day of the month. Rates subject to change at any time. The maximum APR is 18%. Monthly payments of interest only will result in a balloon payment. No annual fee for the first year - \$60 annual fee thereafter. Costs to satisfy certain prior liens may be assessed. Property insurance is required. Flood hazard insurance may be required. An Early Cancellation Fee of 2.00% of the credit limit, or \$500.00, whichever is less, will apply if the loan is closed within the first 36 months. An Early Cancellation Fee is not applicable in Wisconsin, or when prohibited by state law. Subject to credit approval.

Fixed Rate Home Equity Loans ²							
Term	Annual Percentage Rate (APR) 2nd Lien Position	Annual Percentage Rate (APR) 1st Lien Position	Max. LTV Tier Values (Fixed)	Closing Costs ³			
24 Months	4.990%	4.625%	Up to \$500.0 85	5% Appraisal \$2	250-\$500		
36 Months	4.990%	4.625%	\$501.0-\$1,000.0 80	0% Flood	\$5		
48 Months	4.990%	4.625%	>\$1,000.0 75	5% Title	\$65-\$600		
60 Months	5.375%	4.750%	Condo Max LTV 75	5% Recording	\$38-\$6		
120 Months	5.750%	4.750%					
5/20 Balloon	5.875%	4.750%					
10/15 Balloon	6.000%	4.875%					
10/20 Balloon	6.250%	4.875%	Maximum DI=45% If DI>40% Maximum LTV is 75%				

Bridge Loans				
1st Lien Position:	No Maximum Loan Size. Prime + 1.00% Fixed, with 1.00% Points (\$1,500 minimum). Max 80% LTV. Customer pays all costs. Maximum Term = 12 months or less.			
2nd Lien Position:	No Maximum Loan Size. Prime + 2.50% Fixed, with 1.50% Points (\$1,500 minimum). Max 75% I TV. Qustomer pays all costs. Maximum Term = 12 months or less			

Auto Loan Rates ⁴ Maximum Ioan amount is 85% of invoice price for new car; <u>≤</u> 75% of NADA Retail Value for used car. Maximum DI is 40%.							
Term	2020/2019	2018	2017	2016	2015	2014	
72 Months	4.75%						
60 Months	4.50%	4.99%					
48 Months	4.25%	4.75%	4.99%				
36 Months	4.25%	4.75%	4.99%	5.25%	5.25%	5.50%	
24 Months	4.25%	4.75%	4.99%	5.25%	5.25%	5.50%	

Construction Loans

No maximum loan size. Customer pays all costs. 0.50% Points (minimum \$1,500). Maximum Term = 12 Months. Maximum LTV = 80%. Rate = Prime + 1.00% Fixed

	Carmax Loan Rates ⁴					
Maximum loan amount is 120% of invoice price for new car; 120% of NADA Retail Value for used car. Maximum DI is 45%. Refinance or Purchase of vehicle with no cash out.						
\$95 title lien registration fee may apply						
Term	2020/2019	2018	2017	2016	2015	2014
72 Months	5.25%					
60 Months	5.00%	5.49%				
48 Months	4.75%	5.25%	5.49%			
36 Months	4.75%	5.25%	5.49%	5.75%	5.75%	6.00%
24 Months	4.75%	5.25%	5.49%	5.75%	5.75%	6.00%

HOME EQUITY LINE OF CREDIT Terms and Conditions: Not available for investment properties - The Annual Percentage Rate (APR) is a variable rate based on the highest Prime Rate published in the Money Rates section of The Wall Street Journal on the first business day of the month. Rates subject to change at any time. The max balloon payment. No annual fee three three variables and the three three variables and the month. Rates subject to change at any time. The max balloon payment. No annual fee three three variables and the three variables and the month. Rates subject to change at any time. The max balloon payment. No annual fee three three variables are three variables and the three variables and the three variables and the three variables and the three variables are three variables. Subject to credit approval.

1NO CLOSING COST OPTION: Third party fees and charges ranging from \$350 to \$1,000 may be assessed at closing. If at the time of closing you set up an Automatic Funds Transfer (AFT) or Automatic Clearing House (ACH) to make the monthly payment on your HELOC and within the first statement, yee leted electronic statements, we will pay the Third Party Fees and Charges associated with closing rou out or the CLO. Including, but not limited b, approximation, the CLO and within the AFT of ACH or an electronic statement, you agree to regarite Third Party Fees and Charges that we previously gaid within may be added to the outstanding balance of your HELOC. If at the time of closing you as not up on a Hele to an AFT of ACH or an electronic statement, you agree to regarite Third Party Fees and Charges that we previously gaid within may be added to the outstanding balance of your HELOC. If at the time of closing you as not up on the ALD or mark the monthly payment on your HELOC. If at the statement is the HTT of ACH or an electronic statement, you agree to regarite Third Party Fees and Charges that we previously gaid within may be added to the outstanding balance of your HELOC. If at the time of closing you about to the part of the party fees and Charges that we previously gaid within may be added to the outstanding balance of your HELOC. If at the time of closing you about to the part of the party fees and Charges that we previously gaid within may be added to the outstatement to close outstanding to the part of the party fees and Charges that the part of the party fees and Charges that the part of the part of the part of the and the parts of the parts

2PXED RATE HOME EQUITY Torms and Conditions: Apples to owner occupied residence only-Rates subject to change without notice. Loan to Value must be less than or equal to 85%. Repayment on 24 month term equals 24 monthly payments of \$43.87 per \$1,000 borrowed. For loans secured by a first lien on a dwelling, payments do not include amounts for taxes and insurance premiums, if applicable, and the actual payment obligation will be greater. Subject to creat approval.

3ND CLOSING COST OPTION: If at the time of closing you set up an Automatic Funds Transfer (AFT) or Automatic Clearing House (ACH) to make the monthly payment on your loan and within the first statement, you elect electronic statements, we will pay the Third Party Fees and Charges is associated with dosing on your loan, including, but not limited to, appraisal, like, flood, credit report, stamp & A tax, and recording these (Third Party Fees and Charges), if at any lime during the first of a closing you do not set up an AFT or ACH to make the monthly payment on your loan, then you agree to pay the Third Party Fees and Charges is a closing you do not set up an AFT or ACH to make the monthly payment on your loan, then you agree to pay the Third Party Fees and Charges is closing. Not analise that the statement you also not set up an AFT or ACH to make the monthly payment on your loan, then you agree to pay the Third Party Fees and Charges is closing. Not aduality for the statement projects or to statudard product, intel, term and underwinding guidations.

4AUTO and CARMAX Terms and Conditions: Rates subject to change without notice.



um APR is 18%. Monthly pay

Subject to Credit Approval.

This rate sheet is for the use by lending professionals and is not to be distributed to the general public.